

Monthly Report

October 1, 2023 - October 31, 2023





Executive Director Brian Hanna



Acting Director Marlon I. Brown, DPA

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Medical Marijuana Facility Licensing

1. Product Sales

Sales by Product Type					
October 1 – October 31					
Product Type	Pounds Sold	Fluid Ounces Sold	Total Sales		
Flower	1,104.04	0	\$2,011,383.54		
Shake/Trim	227.99	0	\$260,876.90		
Concentrate	39.50	0	\$205,358.74		
Inhalable Compound Concentrate	75.54	0	\$366,695.15		
Vape Cartridge	235.53	0	\$1,087,148.97		
Kief	0.45	0	\$1,238.52		
Infused-Edible	5,608.35	0	\$429,669.84		
Infused Non-Edible Solid	83.59	0.17	\$21,336.46		
Infused Liquid	0	5,237.23	\$32,097.25		
Infused Non-Edible Liquid	0	66.83	\$785.21		
October Total	7,374.99	5,304.23	\$4,416,590.58		

Additional Sales Information		
October 1 - October 31		
Category Amount		
Sales To Date (as of Oct 31)	\$1,596,448,139.95	
Sales Deliveries	\$134,408.45	
Average Retail Flower Price (oz.)	\$113.86	

2. Plants

Plants		
Active Plants		
As of October 31		
Plant State Number		
Immature	25,621	
Vegetative	70,656	
Flowering	534,911	

Destroyed & Harvested Plants		
October 1 - October 31		
Plant State		
Immature - Destroyed	19,156	
Vegetative - Destroyed	12,196	
Flowering - Destroyed	2,691	
Plants Harvested	448,591	

3. Packages and Inventory

Packages			
As of October 31			
Package State Number			
Active	198,283		
On Hold	499		
In Transit	1,752		
October 1 - October 31			
Package State Number			
Finished 4,374			

Inventory				
As of October 31				
Category	Amount (lbs.)			
Flower at Growers (Test Passed)	7,662.65			
Flower at Provisioning Centers	21,094.36			
Flower at Processors	10,182.76			
Fresh Frozen Flower at Processors	76,195.19			
Fresh Frozen at Growers	188,201.61			
Concentrates at Processors	7,591.38			
Infused Solids at Processors	42,083.70			
Infused Liquids at Processors (Fl. Oz.)	32,334.80			

4. <u>Transfers</u>

Products Shipped				
October 1 - October 31				
License Type Pounds Shipped Fluid Ounces Shipped				
Grower Class A	580.70	0.00		
Grower Class B	420.71	0.00		
Grower Class C	200,202.40	0.00		
Processor	20,413.62	575.63		
Provisioning Center	902.27	3,480.30		
Safety Compliance Facility	5.66	0.00		
Secure Transporter	74,738.06	1,471.37		

Transfers		
October 1 - October 31		
Transfer Type	Number	
Completed	2,078	
Voided	28	

5. <u>Initial Applications</u>

Initial Applications					
October 1 - October 31					
License Type Received Approved Denied					
Prequalification	7	6	0		
Grower Class A	0	0	0		
Grower Class B	0	0	0		
Grower Class C	7	19	0		
Processor	2	5	0		
Provisioning Center	0	1	0		
Secure Transporter	0	1	0		
Safety Compliance Facility	0	0	0		
Total	16	32	0		

6. Renewal Applications

Renewal Applications					
October 1 - October 31					
License Type Received Approved Denied					
Grower Class A	2	4	0		
Grower Class B	2	1	0		
Grower Class C	32	32	7		
Processor	18	16	0		
Provisioning Center	16	18	0		
Secure Transporter	4	4	0		
Safety Compliance Facility	1	0	0		
Total	75	75	7		

7. Active Licenses

	Active Licenses						
Grower A	Grower B	Grower C	Processor	Provisioning Center	Secure Transporter	Safety Compliance	Total
41	16	978	135	266	20	25	1481

8. Application Processing Time

Application Processing Time (Calendar Days)					
Oct	ober 1 - October 31				
License Type	Initial Applications	Renewal Applications			
Prequalification	35.31	-			
Grower Class A	-	17.50			
Grower Class B	-	6.00			
Grower Class C	28.68	23.66			
Processor	46.80	15.25			
Provisioning Center	25.00	21.94			
Secure Transporter	47.00	17.00			
Safety Compliance Facility	-	-			
October Step 2 Average	32.73	20.77			
October Total Average	33.59	-			

9. Actions Taken by the CRA

Disciplinary Actions Taken by the CRA					
	October 1 - Oc	tober 31			
License Type	Warning	Formal Complaint	Consent Order	Final Order	
Grower Class A	0	0	0	0	
Grower Class B	0	1	0	0	
Grower Class C	1	31	4	0	
Processor	0	3	1	0	
Provisioning Center	0	2	4	0	
Secure Transporter	0	0	0	0	
Safety Compliance Facility	0	0	1	0	

10. Complaints and Investigations

Complaints and Investigations					
October 1 - October 31					
Enforcement & Legal Data	Amount				
Number of Complaints Received	43				
Number of Investigations Opened	29				
Number of Investigations Closed	126				
Average Time to Complete an Investigation (Calendar Days)	60.6				
Number of Enforcement Actions Taken*	90				
* Includes both MMFL and AU data					

11. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity.

Provided are all final orders for denials.

Approximate Amounts: 0

Number of administrative hearings pertaining to each regulated activity.

Provided are all the hearings that have been involved with the CRA, e.g., denials, lawsuits, etc.

Approximate Amounts:

Denials: 0 Litigation: 5

Circuit Court Appeals: 0

12. Revenue and Expenses

	Application Fees
	October 1 - October 31
	Amount
October	\$27,000

		Regulatory Assessment Fees						
		October 1 - October 31						
	Grower Class A	Grower Class B	Grower Class C	Processor	Provisioning Center	Safety Compliance Facility	Secure Transporter	Total
October	\$0	\$0	\$82,198.00	\$17,692.00	\$2,813.00	\$0	\$2,659.00	\$105,362

		Renewal						
		October 1 - October 31						
	Grower Class A	Grower Class B	Grower Class C	Processor	Provisioning Center	Safety Compliance Facility	Secure Transporter	Total
October	\$6,500	\$15,000	\$176,000	\$84,500	\$148,708	\$21,252	\$10,000	\$461,960

	Total Licensing Revenue Collected
	October 1 - October 31
	Amount
October	\$594,322

	Expenses
	October 1 - October 31
	Amount
State Employee Wages	\$312,009.50
State Employee Benefits	\$210,835.74
Materials and Equipment	\$18,153.06
October Total	\$540,998.30

13. <u>Municipalities Opted In to the MMFLA</u>

Municipalities
As of October 31
Opted In
172

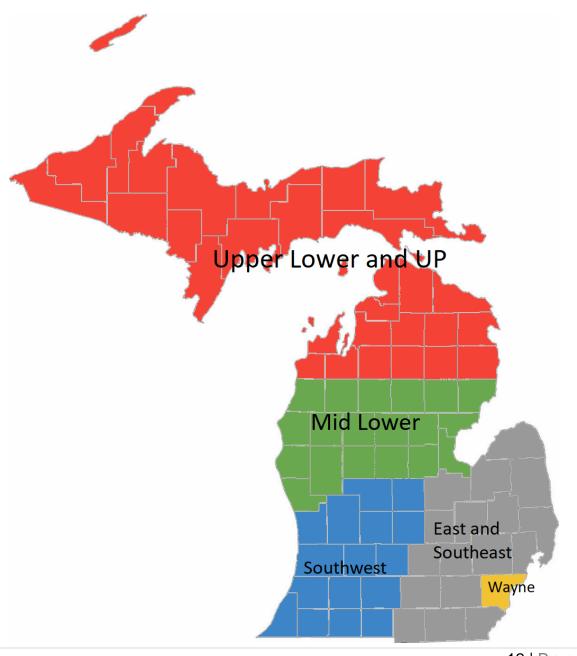
14. Provisioning Centers Approved for Home Delivery

Home Deliveries
As of October 31
Provisioning Centers
337

15. Sales By Region

	Upper Lower and U	UP	
Product Type	Pounds Sold	Fluid Ounces Sold	Total Sales
Flower	25.12	0.00	\$45,747.10
Shake/Trim	3.87	0.00	\$6,346.30
Concentrate	1.89	0.00	\$11,076.11
Inhalable Compound Concentrate	2.25	0.00	\$12,286.40
Vape Cartridge	10.97	0.00	\$52,797.08
Kief	0.01	0.00	\$30.00
Infused-Edible	187.68	0.00	\$14,441.91
Infused Non-Edible Solid	0.99	0.00	\$525.50
Infused Liquid	0.00	26.09	\$574.66
Infused Non-Edible Liquid	0.00	2.21	\$75.00
October Total	232.78	28.3	\$143,900.06
	Mid Lower		, ,,,,,,
Product Type	Pounds Sold	Fluid Ounces Sold	Total Sales
Flower	24.39	0.00	\$41,100.85
Shake/Trim	7.32	0.00	\$7,477.86
Concentrate	2.38	0.00	\$10,260.81
Inhalable Compound Concentrate	1.87	0.00	\$10,375.70
Vape Cartridge	11.40	0.00	\$51,231.17
Kief	0.00	0.00	\$15.00
Infused-Edible	249.62	0.00	\$14,832.50
Infused Non-Edible Solid	0.68	0.00	\$364.50
Infused Liquid	0.00	9.12	\$828.80
Infused Non-Edible Liquid	0.00	10.00	\$164.27
October Total	297.66	19.12	\$136,651.46
	Southwest		
Product Type	Pounds Sold	Fluid Ounces Sold	<u>Total Sales</u>
Flower	31.86	0.00	\$64,274.20
Shake/Trim	7.85	0.00	\$9,864.38
Concentrate	1.43	0.00	\$12,543.26
Inhalable Compound Concentrate	1.08	0.00	<u></u> ተር ኃላር ርዕ
Vape Cartridge	1.00	0.00	\$6,216.60
Kief	9.37	0.00	\$66,866.40
i l			
Infused-Edible	9.37	0.00	\$66,866.40
	9.37 0.02	0.00 0.00	\$66,866.40 \$103.14
Infused-Edible	9.37 0.02 208.5	0.00 0.00 0.00	\$66,866.40 \$103.14 \$18,762.16
Infused-Edible Infused Non-Edible Solid	9.37 0.02 208.5 3.44	0.00 0.00 0.00 0.00	\$66,866.40 \$103.14 \$18,762.16 \$857.80
Infused-Edible Infused Non-Edible Solid Infused Liquid	9.37 0.02 208.5 3.44 0.00	0.00 0.00 0.00 0.00 639.69	\$66,866.40 \$103.14 \$18,762.16 \$857.80 \$1,541.48
Infused-Edible Infused Non-Edible Solid Infused Liquid Infused Non-Edible Liquid	9.37 0.02 208.5 3.44 0.00 0.00 263.55 East and Southea	0.00 0.00 0.00 0.00 639.69 10.65 650.34	\$66,866.40 \$103.14 \$18,762.16 \$857.80 \$1,541.48 \$85.00
Infused-Edible Infused Non-Edible Solid Infused Liquid Infused Non-Edible Liquid	9.37 0.02 208.5 3.44 0.00 0.00 263.55	0.00 0.00 0.00 0.00 639.69 10.65 650.34	\$66,866.40 \$103.14 \$18,762.16 \$857.80 \$1,541.48 \$85.00
Infused-Edible Infused Non-Edible Solid Infused Liquid Infused Non-Edible Liquid October Total Product Type Flower	9.37 0.02 208.5 3.44 0.00 0.00 263.55 East and Southea	0.00 0.00 0.00 0.00 639.69 10.65 650.34	\$66,866.40 \$103.14 \$18,762.16 \$857.80 \$1,541.48 \$85.00 \$181,114.42
Infused-Edible Infused Non-Edible Solid Infused Liquid Infused Non-Edible Liquid October Total Product Type	9.37 0.02 208.5 3.44 0.00 0.00 263.55 East and Southea Pounds Sold	0.00 0.00 0.00 0.00 639.69 10.65 650.34 st Fluid Ounces Sold	\$66,866.40 \$103.14 \$18,762.16 \$857.80 \$1,541.48 \$85.00 \$181,114.42 <u>Total Sales</u>
Infused-Edible Infused Non-Edible Solid Infused Liquid Infused Non-Edible Liquid October Total Product Type Flower	9.37 0.02 208.5 3.44 0.00 0.00 263.55 East and Southea Pounds Sold 298.38	0.00 0.00 0.00 0.00 639.69 10.65 650.34 st Fluid Ounces Sold 0.00	\$66,866.40 \$103.14 \$18,762.16 \$857.80 \$1,541.48 \$85.00 \$181,114.42 <u>Total Sales</u> \$555,477.74
Infused-Edible Infused Non-Edible Solid Infused Liquid Infused Non-Edible Liquid October Total Product Type Flower Shake/Trim	9.37 0.02 208.5 3.44 0.00 0.00 263.55 East and Southea Pounds Sold 298.38 58.2	0.00 0.00 0.00 0.00 639.69 10.65 650.34 st Fluid Ounces Sold 0.00 0.00	\$66,866.40 \$103.14 \$18,762.16 \$857.80 \$1,541.48 \$85.00 \$181,114.42 <u>Total Sales</u> \$555,477.74 \$73,369.39
Infused-Edible Infused Non-Edible Solid Infused Liquid Infused Non-Edible Liquid October Total Product Type Flower Shake/Trim Concentrate	9.37 0.02 208.5 3.44 0.00 0.00 263.55 East and Southea Pounds Sold 298.38 58.2 13.75	0.00 0.00 0.00 0.00 639.69 10.65 650.34 st Fluid Ounces Sold 0.00 0.00 0.00	\$66,866.40 \$103.14 \$18,762.16 \$857.80 \$1,541.48 \$85.00 \$181,114.42 <u>Total Sales</u> \$555,477.74 \$73,369.39 \$74,926.93
Infused-Edible Infused Non-Edible Solid Infused Liquid Infused Non-Edible Liquid October Total Product Type Flower Shake/Trim Concentrate Inhalable Compound Concentrate	9.37 0.02 208.5 3.44 0.00 0.00 263.55 East and Southea Pounds Sold 298.38 58.2 13.75 21.84	0.00 0.00 0.00 0.00 639.69 10.65 650.34 st Fluid Ounces Sold 0.00 0.00 0.00	\$66,866.40 \$103.14 \$18,762.16 \$857.80 \$1,541.48 \$85.00 \$181,114.42 <u>Total Sales</u> \$555,477.74 \$73,369.39 \$74,926.93 \$118,835.04
Infused-Edible Infused Non-Edible Solid Infused Liquid Infused Non-Edible Liquid October Total Product Type Flower Shake/Trim Concentrate Inhalable Compound Concentrate Vape Cartridge	9.37 0.02 208.5 3.44 0.00 0.00 263.55 East and Southea Pounds Sold 298.38 58.2 13.75 21.84 110.17	0.00 0.00 0.00 0.00 639.69 10.65 650.34 st Fluid Ounces Sold 0.00 0.00 0.00 0.00	\$66,866.40 \$103.14 \$18,762.16 \$857.80 \$1,541.48 \$85.00 \$181,114.42 <u>Total Sales</u> \$555,477.74 \$73,369.39 \$74,926.93 \$118,835.04 \$517,796.40
Infused-Edible Infused Non-Edible Solid Infused Liquid Infused Non-Edible Liquid October Total Product Type Flower Shake/Trim Concentrate Inhalable Compound Concentrate Vape Cartridge Kief	9.37 0.02 208.5 3.44 0.00 0.00 263.55 East and Southea Pounds Sold 298.38 58.2 13.75 21.84 110.17 0.02	0.00 0.00 0.00 0.00 639.69 10.65 650.34 st Fluid Ounces Sold 0.00 0.00 0.00 0.00 0.00 0.00	\$66,866.40 \$103.14 \$18,762.16 \$857.80 \$1,541.48 \$85.00 \$181,114.42 Total Sales \$555,477.74 \$73,369.39 \$74,926.93 \$118,835.04 \$517,796.40 \$155.13
Infused-Edible Infused Non-Edible Solid Infused Liquid Infused Non-Edible Liquid October Total Product Type Flower Shake/Trim Concentrate Inhalable Compound Concentrate Vape Cartridge Kief Infused-Edible	9.37 0.02 208.5 3.44 0.00 0.00 263.55 East and Southea Pounds Sold 298.38 58.2 13.75 21.84 110.17 0.02 1,994.71	0.00 0.00 0.00 0.00 639.69 10.65 650.34 st Fluid Ounces Sold 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.	\$66,866.40 \$103.14 \$18,762.16 \$857.80 \$1,541.48 \$85.00 \$181,114.42 Total Sales \$555,477.74 \$73,369.39 \$74,926.93 \$118,835.04 \$517,796.40 \$155.13 \$173,257.88
Infused-Edible Infused Non-Edible Solid Infused Liquid Infused Non-Edible Liquid October Total Product Type Flower Shake/Trim Concentrate Inhalable Compound Concentrate Vape Cartridge Kief Infused-Edible Infused Non-Edible Solid	9.37 0.02 208.5 3.44 0.00 0.00 263.55 East and Southea Pounds Sold 298.38 58.2 13.75 21.84 110.17 0.02 1,994.71 45.54	0.00 0.00 0.00 0.00 639.69 10.65 650.34 st Fluid Ounces Sold 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.	\$66,866.40 \$103.14 \$18,762.16 \$857.80 \$1,541.48 \$85.00 \$181,114.42 <u>Total Sales</u> \$555,477.74 \$73,369.39 \$74,926.93 \$118,835.04 \$517,796.40 \$155.13 \$173,257.88 \$8,184.36

Wayne				
Product Type	Pounds Sold	Fluid Ounces Sold	<u>Total Sales</u>	
Flower	724.29	0.00	\$1,304,783.65	
Shake/Trim	150.76	0.00	\$163,818.97	
Concentrate	20.04	0.00	\$96,551.63	
Inhalable Compound Concentrate	48.50	0.00	\$218,981.41	
Vape Cartridge	93.62	0.00	\$398,457.92	
Kief	0.40	0.00	\$935.25	
Infused-Edible	2,967.83	0.00	\$208,375.39	
Infused Non-Edible Solid	32.94	0.17	\$11,404.30	
Infused Liquid	0.00	3,416.59	\$16,482.41	
Infused Non-Edible Liquid	0.00	27.42	\$260.35	
October Total	4038.38	3444.18	\$2,4 _{20,051.28}	



Adult-Use Establishment Licensing

1. Product Sales

Sales by Product Type					
October 1 - October 31					
Product Type Pounds Sold Fluid Ounces Sold Total Sales					
Flower	75,606.11	0	\$118,088,875.34		
Shake/Trim	23,489.64	0	\$23,292,897.75		
Concentrate	4,224.23	0	\$14,476,360.36		
Inhalable Compound Concentrate	6,878.99	0	\$27,065,509.19		
Vape Cartridge	8,777.50	0	\$49,463,711.04		
Kief	13.62	0	\$43,818.24		
Infused-Edible	311,213.92	57.82	\$24,412,329.91		
Infused Non-Edible Solid	1,426.53	0	\$617,933.64		
Infused Liquid	0	901,862.60	\$876,867.94		
Infused Non-Edible Liquid	0	15,565.32	\$136,309.10		
October Total	431,630.54	917,485.74	\$258,474,612.51		

Additional Sales Information		
October 1 - October 31		
Category Amount		
Sales To Date (Oct 31)	\$6,398,097,134.22	
Sales Deliveries	\$4,942,197.62	
Average Retail Flower Price (oz.) \$97.62		

2. Plants

Plants		
Active Plants		
As of October 31, 2023		
Plant State Number		
Immature 309,729		
Vegetative 323,290		
Flowering 790,170		

Destroyed & Harvested Plants		
October 1 - October 31		
Plant State Number		
Immature - Destroyed	151,849	
Vegetative - Destroyed	51,034	
Flowering - Destroyed	13,534	
Plants Harvested 504,935		

3. Packages and Inventory

Packages		
As of October 31, 2023		
Package State Number		
Active	3,038,128	
On Hold	5,315	
In Transit	46,516	
Package State	Number	
Finished	52,419	

Inventory		
As of October 31, 2023		
Category Amount (lbs		
Flower at Growers (Test Passed)	79,523.39	
Flower at Retailers	99,057.69	
Flower at Processors	134,044.16	
Fresh Frozen Flower at Processors	368,673.79	
Fresh Frozen at Growers	501,840.04	
Concentrates at Processors	74,758.39	
Infused Solids at Processors	1,157,822.22	
Infused Liquids at Processors (Fl. Oz.)	2,903,962.39	

4. Transfers

Shipped Products			
October 1 - October 31			
License Type	Fluid Ounces Shipped		
Class A Marijuana Grower	197.01	0.00	
Class B Marijuana Grower	13,638.03	0.00	
Class C Marijuana Grower	367,213.90	0.00	
Excess Grower	8,014.70	0.00	
Microbusiness	2.17	2.27	
Class A Microbusiness	0.75	0.00	
Processor	596,743.59	1,472,622.64	
Retailer	21,771.67	61,564.41	
Safety Compliance Facility	34.93	0.00	
Secure Transporter	824,354.85	1,396,492.35	

Transfers		
October 1 - October 31		
Transfer Type Number		
Completed	33,716	
Voided	534	

5. <u>Initial Applications</u>

	Initial Applications		
	Octo	ober 1 - October	31
	Applications Received	Licenses Issued	Licenses Denied
Prequalification	46	52	0
Class A Marijuana Grower	0	0	0
Class B Marijuana Grower	5	2	0
Class C Marijuana Grower	21	7	0
Excess Grower	0	0	0
Processor	12	7	0
Retailer	11	12	0
Class A Microbusiness	0	0	0
Microbusiness	0	0	0
Secure Transporter	0	1	0
Safety Compliance Facility	0	0	0
Designated Consumption Facility	0	0	0
Educational Research License	1	0	0
Marihuana Event Organizer	0	0	0
Temporary Marijuana Event	0	0	0
Social Equity Class A Marijuana Grower	0	0	0
Social Equity Class B Marijuana Grower	1	0	0
Social Equity Class C Marijuana Grower	2	3	0
Social Equity Excess Grower	0	0	0
Social Equity Processor	1	1	0
Social Equity Retailer	1	2	0
Social Equity Class A Microbusiness	1	0	0
Social Equity Microbusiness	0	0	0
Social Equity Secure Transporter	0	0	0
Social Equity Safety Compliance Facility	0	0	0
Social Equity Designated Consumption	0	0	0
Social Equity Marihuana Event Organizer	0	0	0
Social Equity Marijuana Temporary Event	0	0	0
October Total	102	87	0

6. Renewal Applications

	Renewal Applications		
	Oct	ober 1 - Octobei	· 31
	Applications Received	Licenses Issued	Licenses Denied
Class A Marijuana Grower	0	1	0
Class B Marijuana Grower	5	3	0
Class C Marijuana Grower	63	60	0
Excess Grower	14	1	0
Processor	21	13	0
Retailer	90	40	1
Class A Microbusiness	0	0	0
Microbusiness	0	0	0
Secure Transporter	3	1	0
Safety Compliance Facility	5	4	0
Designated Consumption Establishment	0	0	0
Educational Research License	0	0	0
Marihuana Event Organizer	4	2	0
Social Equity Class A Marijuana Grower	0	0	0
Social Equity Class B Marijuana Grower	0	0	0
Social Equity Class C Marijuana Grower	1	1	0
Social Equity Excess Grower	0	0	0
Social Equity Processor	1	0	0
Social Equity Retailer	2	3	0
Social Equity Class A Microbusiness	0	0	0
Social Equity Microbusiness	0	0	0
Social Equity Secure Transporter	0	0	0
Social Equity Safety Compliance Facility	0	0	0
Social Equity Designated Consumption	0	0	0
Social Equity Marihuana Event Organizer	0	0	0
October Total	209	129	1

7. Active Licenses

	Active Licenses
	As of October 31, 2023
Class A Marijuana Grower	9
Class B Marijuana Grower	105
Class C Marijuana Grower	833
Excess Grower	103
Processor	243
Retailer	734
Class A Microbusiness	6
Microbusiness	10
Secure Transporter	22
Safety Compliance Facility	25
Designated Consumption Establishment	2
Educational Research License	0
Marijuana Event Organizer	44
Temporary Marijuana Event	0
October Total	2,136

8. Application Processing Time

Application Processing Days (Calendar Days)				
October 1 - October 31				
License Type	Initial Applications	Renewal Applications		
Prequalification	37.12	-		
Class A Marijuana Grower	-	12.00		
Class B Marijuana Grower	39.50	18.40		
Class C Marijuana Grower	37.14	15.07		
Excess Grower	-	32.00		
Processor	37.71	14.23		
Retailer	31.58	14.00		
Class A Microbusiness	-	-		
Microbusiness	-	-		
Secure Transporter	24.00	14.00		
Safety Compliance Facility	-	9.00		
Designated Consumption Establishment	-	-		
Educational Research License	-	-		
Marijuana Event Organizer	-	5.50		
Temporary Marijuana Event	-	-		
Social Equity Class A Marijuana Grower	-	-		
Social Equity Class B Marijuana Grower	-	-		
Social Equity Class C Marijuana Grower	27.33	12.00		
Social Equity Excess Grower	-	-		
Social Equity Processor	49.00	-		
Social Equity Retailer	20.00	12.67		
Social Equity Class A Microbusiness	-	-		
Social Equity Microbusiness	-	-		
Social Equity Secure Transporter	-	-		
Social Equity Safety Compliance Facility	-	-		
Social Equity Designated Consumption Establishment	-	-		
Social Equity Marijuana Event Organizer	-	-		
Social Equity Temporary Marijuana Event	-	-		
October Step 2 Average	33.63	14.47		
October Total Average	33.71	-		

9. Actions Taken by the CRA

Disciplinary Actions Taken by the CRA				
October	1 - October 3	1		
License Type	Warning	Formal Complaint	Consent Order	Final Order
Class A Marijuana Grower	0	0	0	0
Class B Marijuana Grower	0	1	0	0
Class C Marijuana Grower	2	8	3	0
Excess Grower	0	0	0	0
Processor	0	4	0	0
Retailer	6	7	7	0
Microbusiness	0	0	0	0
Secure Transporter	0	4	0	0
Safety Compliance Facility	0	0	0	0
Designated Consumption Establishment	0	0	0	0
Marijuana Event Organizer	0	0	0	0
Temporary Marijuana Event	0	0	0	0

10. Applications not Processed within Established Time Requirements

Applications Not Timely Processed	
October 1 - October 31	
Initial Renewal	
0% 0%	

11. Complaints and Investigations

Complaints and Investigations	
October 1 - October 31	
Enforcement & Legal Data	Amount
Number of Complaints Received	132
Number of Investigations Opened	93
Number of Investigations Closed	151
Average Time to Complete an Investigation* (Calendar Days)	65.5
Number of Enforcement Actions Taken*	90
* Includes both MMFL and AU data	

12. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity. Provided are all final orders for denials.

Approximate Amounts: 0

Number of administrative hearings pertaining to each regulated activity.

"Regulated activity" means the particular activities, entities, facilities, and industries regulated by the agencies. Provided are all the hearings that have been involved with the CRA, e.g., denials, lawsuits, etc.

Approximate Amounts:

Denials: 0 Litigation: 5

Circuit Court Appeals: 0

13. Revenue and Expenses

	Application Fees		
	Oct	October 1 - October 31	
	Prequalification	Social Equity Prequalification	Total
October	\$111,000	\$5,550	\$116,550

	Regulatory Assessment Fees						
		October 1 - October 31					
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower	Microbusiness
October	\$0	\$12,000	\$105,995	\$0	\$1,000	\$0	\$0
	Class A Microbusiness	Processor	Retailer	Safety Compliance Facility	Secure Transporter	Temporary Marijuana Event	Social Equity Class A Marijuana Grower
October	\$0	\$119,276	\$154,069	\$0	\$15,000	\$0	\$0
	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment	Social Equity Marijuana Event Organizer	Social Equity Excess Grower	Social Equity Microbusiness	
October	\$0	\$40,849	\$0	\$0	\$0	\$0	
	Social Equity Class A Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter	Social Equity Temporary Marijuana Event	
October	\$0	\$6,582	\$29,384	\$0	\$0	\$0	
	Total Regulatory Assessment Fees						
October	\$484,155						

	Renewal Fees					
		October 1 - October 31				
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower
October	\$0	\$30,000	\$1,536,000	\$0	\$3,000	\$288,000
	Microbusiness	Class A Microbusiness	Processor	Retailer	Safety Compliance Facility	Secure Transporter
October	\$0	\$0	\$432,000	\$1,200,000	\$60,000	\$45,000
	Social Equity Class A Marijuana Grower	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment	Social Equity Marijuana Event Organizer	Social Equity Excess Grower
October	\$0	\$0	\$18,000	\$0	\$0	\$0
	Social Equity Microbusiness	Social Equity Class A Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter
October	\$0	\$0	\$18,000	\$20,250	\$0	\$0
	Total Renewal Fees					
October			\$3,650	0,250		

	Total Licensing Revenue Collected
	October 1 - October 31
	Amount
October	\$4,250,955

	Expenses
	October 1 - October 31
	Amount
State Employee Wages	\$633,153.44
State Employee Benefits	\$425,416.07
Materials and Equipment	\$40,698.55
October Total	\$1,099,268.06

14. Social Equity Applications

	Social Equity Applications				
	October 1 - October 31				
	Received Eligible Ineligible				
October	10				

15. Social Equity Education & Outreach

	Outreach Sessions
	October 1 - October 31
	Sessions Held
October	3

16. Social Equity Application Assistance Provided

	Application Assistance Provided
	October 1 - October 31
	Number of Times
October	4

17. Municipalities Opted In or Out of MRTMA

Municipalities			
As of October 31, 2023			
Opted In	Opted Out		
138 1370			

18. Marihuana Retailers Approved for Home Delivery

Home Deliveries
As of October 31, 2023
Marihuana Retailers
328

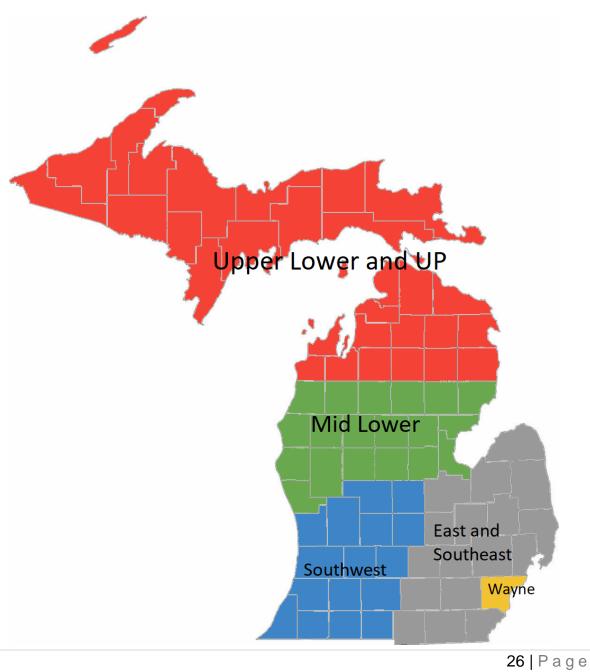
19. Total Number of Employees Under the MMFLA and MRTMA

Number of Employees
As of October 31, 2023
34,745

20. Sales By Region

	Upper Lower and	UP	
Product Type	Pounds Sold	Fluid Ounces Sold	Total Sales
Flower	5,605.40	0.00	\$11,411,897.05
Shake/Trim	2,089.56	0.00	\$2,870,696.13
Concentrate	345.93	0.00	\$2,091,783.93
Inhalable Compound Concentrate	600.44	0.00	\$2,734,592.77
Vape Cartridge	999.65	0.00	\$6,507,224.34
Kief	2.49	0.00	\$13,628.04
Infused-Edible	40,117.13	1.01	\$3,709,668.16
Infused Non-Edible Solid	221.14	0.00	\$106,562.16
Infused Liquid	0.00	79,786.87	\$126,562.99
Infused Non-Edible Liquid	0.00	3,014.28	\$35,097.98
October Total	49981.74	82802.16	\$29,607,713.55
Cotobo. Fota.	Mid Lower	02002110	\$ 20,001,110.00
Product Type	Pounds Sold	Fluid Ounces Sold	Total Sales
Flower	4,203.41	0.00	\$6,290,484.05
Shake/Trim	2,000.56	0.00	\$1,937,877.67
Concentrate	652.02	0.00	\$1,134,965.52
Inhalable Compound Concentrate	550.46	0.00	\$2,105,643.92
Vape Cartridge	511.31	0.00	\$2,886,902.76
Kief	0.32	0.00	\$1,181.32
Infused-Edible	20,481.98	0.00	\$1,508,172.77
Infused Non-Edible Solid	119.22	0.00	\$45,229.68
Infused Liquid	0.00	5,4198.70	\$46,143.58
Infused Non-Edible Liquid	0.00	977.26	\$7,700.85
October Total	28519.28	55175.96	\$15,964,302.12
	Southwest		, 10,00 1,00=11=
Product Type	Pounds Sold	Fluid Ounces Sold	Total Sales
Flower	23,589.93	0.00	\$32,509,001.41
Shake/Trim	6,238.43	0.00	\$6,519,301.02
Concentrate	1,233.56	0.00	\$4,154,368.65
Inhalable Compound Concentrate	1,640.44	0.00	\$6,607,505.97
Vape Cartridge	2,552.77	0.00	\$14,715,952.69
Kief	3.40	0.00	\$13,586.59
Infused-Edible	8,2074.9	27.39	\$6,640,408.45
Infused Non-Edible Solid	349.77	0.00	\$148,022.32
Infused Liquid	0.00	228,831.04	\$241,564.44
Infused Non-Edible Liquid	0.00	3,798.34	\$36,905.78
October Total	117683.2	232656.77	\$71,586,617.32
	East and Southea	st	
Product Type	Pounds Sold	Fluid Ounces Sold	<u>Total Sales</u>
Flower	33,197.77	0.00	\$52,542,743.75
Shake/Trim	11,041.89	0.00	\$9,850,073.86
Concentrate	1,804.1	0.00	\$6,127,821.55
Inhalable Compound Concentrate	3,336.73	0.00	\$12,727,850.91
Vape Cartridge	4,068.9	0.00	\$21,688,331.51
Kief	6.31	0.00	\$10,708.90
Infused-Edible	143,194.97	10.14	\$10,777,093.73
Infused Non-Edible Solid	628.18	0.00	\$274,451.54
Infused Liquid	0.00	457,425.44	\$397,212.39
Induced New Publish Linus	0.00	0.400.40	¢40.747.00
Infused Non-Edible Liquid	0.00 197278.85	6,108.42 463544	\$49,747.08

Wayne						
Product Type	Pounds Sold	Fluid Ounces Sold	<u>Total Sales</u>			
Flower	9,009.75	0.00	\$15,335,069.80			
Shake/Trim	2,119.36	0.00	\$2,115,193.84			
Concentrate	188.64	0.00	\$967,491.75			
Inhalable Compound Concentrate	751.04	0.00	\$2,890,346.15			
Vape Cartridge	644.96	0.00	\$3,665,984.58			
Kief	1.10	0.00	\$4,713.39			
Infused-Edible	25,349.91	19.27	\$1,777,293.20			
Infused Non-Edible Solid	108.21	0.00	\$43,667.94			
Infused Liquid	0.00	81,620.55	\$65,384.54			
Infused Non-Edible Liquid	0.00	1,667.02	\$6,857.41			
October Total	38172.97	83306.84	\$26,872,002.60			



Medical Marijuana Registry Program

1. <u>Initial Applications</u>

Initial Applications					
October 1 - October 31					
Received Issued Denied					
2,821	2,569	277			

2. Renewal Applications

Renewal Applications				
October 1 - October 31				
Received	Issued	Denied		
3.906	1.023	65		

3. Application Processing Time

Initial Applications (Calendar Days)						
October 1 - October 31						
Approvals			Denials			
Paper	Online	Combined	Paper	Online	Combined	
1.82	0.03	0.54	2.05	3.37	2.33	

Renewal Applications (Calendar Days)					
October 1 - October 31					
Approvals			Denials		
Paper	Online	Combined	Paper	Online	Combined
1.87	0.01	0.64	1.78	0.40	1.46

4. Number of Applications Filed for Registry Identification Cards

	Applications Filed for Registry Identification Cards						
	October 1 - October 31						
	Origin	Original Applications		Renewals			Grand Total
	Paper	Online	Total	Paper	Online	Total	
October	927	1,894	2,821	391	694	1,085	3,906

5. Number of Qualifying Patients and Primary Caregivers Approved in Each County

As of October 31, 2023						
County	Patients	Caregivers		County	Patients	Caregivers
Alcona	218	29		Lake	92	13
Alger	362	37		Lapeer	1,571	207
Allegan	2,429	236		Leelanau	676	33
Alpena	478	27		Lenawee	1,419	160
Antrim	767	60		Livingston	2,094	155
Arenac	499	54		Luce	40	3
Baraga	119	10		Mackinac	123	9
Barry	884	94		Macomb	12,984	1,248
Bay	2,360	143		Manistee	185	17
Benzie	735	53		Marquette	156	20
Berrien	1,851	254		Mason	169	15
Branch	782	159		Mecosta	111	16
Calhoun	1,039	128		Menominee	203	46
Cass	654	108		Midland	1,203	112
Charlevoix	197	13		Missaukee	99	7
Cheboygan	359	28		Monroe	2,128	194
Chippewa	427	35		Montcalm	959	159
Clare	784	151		Montmorency	59	14
Clinton	1,419	132		Muskegon	1,307	123
Crawford	580	52		Newaygo	703	94
Delta	342	47		Oakland	19,816	1,471
Dickinson	237	54		Oceana	464	84
Eaton	1,436	152		Ogemaw	229	20
Emmet	82	8		Ontonagon	49	6
Genesee	4,778	515		Osceola	164	35
Gladwin	18	4		Oscoda	113	5
Gogebic	188	41		Otsego	53	4
Grand Traverse	1,021	58		Ottawa	1,642	110
Gratiot	140	19		Out of State	0	4
Hillsdale	423	65		Presque Isle	65	5
Houghton	187	14		Roscommon	293	18
Huron	301	14		Saginaw	1,595	154
Ingham	1,116	134		Saint Clair	2,086	209
Ionia	132	19		Saint Joseph	305	47
losco	83	2		Sanilac	403	34
Iron	78	17		Schoolcraft	18	6
Isabella	278	30		Shiawassee	1,201	117
Jackson	2,349	208		Tuscola	1,580	213
Kalamazoo	1,442	141		Van Buren	779	109
Kalkaska	207	22		Washtenaw	5,850	377
Kent	4,013	237		Wayne	24,828	1,458
Keweenaw	117	8		Wexford	687	85
				Total	124,412	10,828

6. Registry Identification Cards Revoked

Registry Identification Cards Revoked			
Month	Revoked		
October	0		

7. Nature of the Debilitating Medical Conditions of the Qualifying Patients.

As of October 31,	2023
Condition	Percent of Total
Agitation of Alzheimer's Disease	0.00
AIDS	0.00
Amyotrophic Lateral Sclerosis	0.00
Arthritis	22.34
Autism	0.64
Cachexia or Wasting Syndrome	0.28
Cancer	3.89
Cerebral Palsy	0.17
Chronic Pain	58.88
Colitis	0.42
Crohn's Disease	0.69
Glaucoma	1.36
Hepatitis C	0.39
HIV Positive	0.19
Inflammatory Bowel Disease	1.14
Muscle Spasms	9.00
Nail Patella	0.00
Obsessive Compulsive Disorder	1.86
Parkinson's Disease	0.08
Post-Traumatic Stress Disorder	7.31
Rheumatoid Arthritis	1.44
Seizures	1.47
Severe and Chronic Pain	48.76
Severe Nausea	5.86
Spinal Cord Injury	1.06
Tourette's Syndrome	0.08
Ulcerative Colitis	0.75

8. Number of Physicians Providing Written Certifications for Qualifying Patients

Physicians Providing Written Certifications		
As of October 31, 2023		
Month	Physicians	
October	242	

9. <u>Applications not Processed within Established Time Requirements</u>

Applications not Timely Processed		
October 1 - October 31		
Initial	Renewal	
0%	0%	

10. Revenue and Expenses

	Revenue Collected	
	October 1 - October 31	
	Amount	
October	\$152,054	

	Expenses
	October 1 - October 31
	Amount
State Employee Wages	\$88,162.61
State Employee Benefits	\$57,180.70
Materials and Equipment	\$23,040.88
October Total	\$168,384.19